

## FCA HOSPICE FORMULARY CONSOLIDATION ANALYSIS

## IMPROVE COST OF GOODS & OPERATIONAL EFFICIENCIES

PRIOR USAGE			FQ CROSS		
TEM#	PRODUCT DESCRIPTION	% Mix	ITEM#	PRODUCT DESCRIPTION	% Mix
3535 I	UNDERWEAR DEPEND WOMEN SML/MED 84/CS	1%	PFW-512	Prevail Per-Fit for Women, 44"-58"	9%
7915 U	UNDERWEAR DEPEND WOMEN SMALL 19/PK	3%			
1014 (	UNDERWEAR DEPEND WOMEN SMALL/MEDIUM 14/PK	1%			
4252 U	UNDERWEAR TENA OVERNIGHT MEDIUM 16/BG	2%			
4285 U	UNDERWEAR TENA WOMEN SUPER PLUS S/M 18/BG	3%			

- MANAGE COSTS
- SIMPLIFY PURCHASING
- IMPROVE WORKFLOW
- OFFER HIGHER QUALITY PRODUCTS FOR END-OF-LIFE COMFORT

## FCA: KEY BENEFITS OF A STANDARDIZED FORMULARY

- Easy-To-Manage Formulary
- Protect Your Current Business By Offering Innovative Products
- Be More Competitive By Offering Higher Quality Products



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